



STATIC RATE WHOLESALE AGREEMENT

Danny Leitch
BC Golf Guide
2189 Pandosy St
Kelowna, BC
V1Y 1S7
danny@bcgolfguide.com

This Static Rate Wholesale Agreement (the “**Agreement**”) is entered into by and between **BC Golf Guide** and **The Fairmont Hotels & Resorts in Canada’s Western Mountain Region: The Fairmont Banff Springs, The Fairmont Chateau Lake Louise, The Fairmont Chateau Whistler and The Fairmont Jasper Park Lodge**. For ease of reference, The Fairmont Hotels & Resorts in Canada’s Western Mountain Region will be referred to as the “**Hotel/s**”; **BC Golf Guide** shall be referred to as the “**Travel Company**”; and Fairmont Hotels Inc and/or any of its parents, subsidiaries or affiliates, as the context requires, will be referred to as Fairmont.” Travel Company and Hotel are each also referred to as a “**Party**” or together the “**Parties**.” The Agreement commences on the date of the last party’s signature (the “**Effective Date**”).

I. TERM

This Agreement begins on the Effective Date and continues for one season, unless earlier terminated as set forth below (“**Initial Term**”). Thereafter, the Agreement shall renew annually (each a “**Renewal Term**”) unless either Party provides the other Party written notice of its intent not to renew the Agreement at least 60 days before the end of the Initial Term or then-current Renewal Term. The Initial Term and any and all Renewal Terms shall be referred to as the “Term.”

II. SCOPE

This Agreement sets forth the terms and conditions under which the Hotel/s will make available to Travel Company rooms for distribution (“**Rooms**”) to guests, travel agents, tour operators and wholesalers through both offline and online distribution channels. This Agreement applies to **FIT**, those individual guests who have purchased accommodations or accommodation packages from the Travel Company which are **9 rooms** or less. Any numbers above that should be covered under a Tour Group Agreement. Travel Company represents and warrants that it is a licensed travel company and shall remain properly licensed throughout the Agreement.

III. DEFINITIONS

For the purposes of this Agreement:

“**Distribution Partners**” means those non-retail third-parties to whom Travel Company may distribute Rooms in accordance with the terms and conditions of this Agreement. For example, Distribution Partners may be on-line or offline or receptive or non-receptive tour operators, wholesalers, and travel aggregators.

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“**Travel Package**” means a combination of a Room with at least one other travel-related component with a common or closely related commencement date consumed by a single guest or multiple guests and which are displayed as a single price and presented to the guest as a single billing item. Components may include and airline ticket, an overnight cruise or a cultural activity.

IV. RATES

A. GENERALLY

Rates are attached as Schedule A (“**Rates.**”) These Rates shall apply to reservations booked in 2014. New Rates will be provided in writing as an amendment to the Agreement at the beginning of each new season during the Term.

B. ADDITIONAL RATE DETAILS

1. All rates are net, non-commissionable.
2. Rates do not include (a) applicable country, province, and local taxes, (b) other mandatory fees and charges, (c) meals (unless any meals are included and are set forth in Schedule A) and (d) any other optional fees and charges (*e.g.* Meal Plans). Tax rates at time of signature, and all mandatory and optional fees and charges are set forth in Schedule A. Travel Company must indicate all optional fees and charges (including Meal Plans) it wishes to be included in the Rate package provided to guests and Distribution Partners in Schedule A. For the avoidance of doubt, Travel Company shall remit payment to Hotel for all mandatory fees and charges and for all optional fees and charges selected by Travel Company as set forth herein.
3. Rates are for Rooms which fall within the Travel Company’s allotment as set out below, if Travel Company is receiving an allotment. All Rates are quoted in Canadian Currency.

C. RATE RESTRICTIONS AND CONFIDENTIALITY

1. Rates are strictly confidential. Travel Company shall, and shall ensure that all Distribution Partners, offer and distribute Rooms in a way that does not directly or indirectly expose or disclose such Rates to guests or any third-party. Further, Travel Company shall not, and shall ensure that each Distribution Partner does not, disclose the rate for any individual component of a Travel Package or market individual, unbundled components thereof. Travel Company’s violation of this Section will entitle Hotel to immediately terminate this Agreement. In addition, if any Distribution Partner violates this Section, Hotel may, at its option, (x) immediately terminate this Agreement; (y) request that Travel Company immediately and temporarily cease distribution of Rooms via that Distribution Partner until the violation is remedied or (z) request that Travel Company immediately and permanently cease distribution of Rooms via that Distribution Partner.
2. Travel Company must offer and distribute all Rooms at a markup from the Rate.

3. Travel Company shall ensure that all mandatory fees and charges and all selected optional fees and charges and the obligation to pay such charges are (a) included in any Travel Package rate provided by Travel Company to guests or any Distribution Partner or (b) otherwise clearly and conspicuously disclosed to Hotel guests prior to booking.

4. Travel Company's failure to fulfill its obligations under this Section shall constitute a material breach of this Agreement.

V. ROOMS

Reservations will be accepted from the Travel Company on a space available basis only.

VI. BOOKINGS, CANCELLATIONS AND AMENDMENTS:

A. Reservations may be made, as applicable, directly through the Hotel/s reservations office via the electronic mail address set forth below, through central reservations or via extranet or direct connection, as applicable. As the Rates are based on this Agreement, they will not be quoted at the time of reservation to the Hotel.

The Fairmont Banff Springs

E-mail: bsh.tourservices@fairmont.com

Tel: (403) 762-6811

Fax: (403) 760-6052

Reservations Manager: TBA

The Fairmont Chateau Lake Louise

E-mail: cll.tourservices@fairmont.com

Tel: (403) 522-1867

Fax: (403) 522-3834

Reservations Manager: Brooke Havers

The Fairmont Chateau Whistler

Email: cwr.tourservices@fairmont.com

Tel: (604) 938-2023

Fax: (604) 938-2099

Reservations Manager: Courtney Davis

The Fairmont Jasper Park Lodge

E-mail: jpl.reservations@fairmont.com

Tel: (780) 852-6046

Fax: (780) 852-5107

Reservations Manager: Elizabeth Van Hooydonk

B. Hotel's cancellation policy is set forth in Schedule A. Travel Company shall immediately notify Hotel in writing upon receipt of a request to cancel a guaranteed reservation, which notification shall contain the information set forth in Section (VI)(A). Travel Company shall be solely responsible for accepting cancellation requests for Rooms and Hotel shall refer all guests who contact Hotel for that purpose to Travel Company.

C. Travel Company shall immediately notify Hotel in writing upon receipt of a request to amend a reservation, which notification shall contain the information set forth in Section (VI)(A) and the requested change. Hotel shall make every effort to accommodate such changes, but does not guarantee they will be made.

D. For no shows on guaranteed reservations, Travel Company must still pay Hotel for the full cost of the reserved stay.

E. If a guest wishes to extend a stay beyond that booked through Travel Company, the guest shall negotiate rate and make payment directly to Hotel, as applicable and subject to availability. Travel Company shall not be entitled to receive compensation for any such extended stay.

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VII. PLEDGE RELOCATE POLICY

In the event the Hotel does not honour all guaranteed reservations to the Travel Company, then the Hotel shall at its own expense, secure comparable accommodations and provide, at its own expense, transportation to/from such accommodation. This shall apply to each reservation (two nights maximum) for which rooms are not provided and guests must be housed elsewhere.

In the event the Hotel experiences extraordinary pressure in our inventory we reserve the right to request assistance from the Travel Company in exploring options including changes in itineraries where on occasion it becomes necessary.

VIII. PAYMENT AND BILLING

A. For each Room sold through Travel Company, the Hotel/s shall be due and Travel Company shall remit an amount equal to the applicable Rate, plus all mandatory fees and charges, applicable taxes and any optional fees and charges selected by Travel Company in Schedule A (together, the “**Standard Rate**”) multiplied by the number of Room nights in the applicable reservation.

B. As between Travel Company and the Hotel/s, Travel Company shall retain all amounts by which the rate charged by Travel Company or Distribution Partner (“**Sell Rate**”) exceeds the Standard Rate.

C. 1. All **reservations** must be prepaid in full at the Standard Rate at least **14 days** prior to the **guest’s** arrival. **Short lead guaranteed bookings** must be prepaid in full at least 48 hours prior to the scheduled arrival and payment shall be made by certified check or valid credit card. **In the event that prepayment is not received within the time periods set out above, the Hotel/s will cancel the applicable reservation without prior notice.** Except as set forth above, payments can be made by cheque, credit card, or direct transfer to the Hotel’s account at:

The Fairmont Banff Springs Banking Information:

Fairmont Hotels Inc.
DBA Banff Springs Hotel
Bank of Montreal
107 Banff Avenue
Box 1290
Banff, Alberta, T1L 1B3
Canada

Transit No. 0000 2510 (9)
Account No. 1036-580
Institution No. 001
Routing code: 026007760
IBAN code: 25101036580

Contact: Commercial Services
Ph: 403-762-2275
Fax: 403-762-5340

Swift Code : BOFMCAM2

Our address is 405 Spray Avenue,
Banff, Alberta, T1L 1J4

Please e-mail the details of payment to: Kevin.Hughes@Fairmont.com

The Fairmont Chateau Lake Louise Banking Information:

| | | |
|------------------------------|-------------------------|---------------------------------------|
| Fairmont Hotels Inc. | Transit No. 25109 | Contact: Commercial Services |
| In Trust for Canadian Resort | Account No. 1036-652 | Ph: 403-762-2275 |
| Hotels Ltd. | Institution No. 001 | Fax: 403-762-5340 |
| DBA Chateau Lake Louise | Routing code: 026005092 | |
| Bank of Montreal | IBAN code: 25101036652 | Swift Code BOFMCAM2 |
| 107 Banff Avenue | | |
| Box 1290 | | |
| Banff, Alberta, T1L 1B3 | | Our address is 111 Lake Louise Drive, |
| Canada | | Lake Louise, Alberta, T0L 1E0 |

Please e-mail the details of payment to: cll.ar@fairmont.com

The Fairmont Chateau Whistler Banking Information:

| | | |
|------------------------------|----------------------|-----------------------------------|
| Fairmont Hotels Inc. | Transit No. 00040 | Contact: Commercial Services |
| In Trust for Canadian Resort | Account No. 1336-897 | Ph: 604-665-2643 |
| Hotels Ltd. | Institution No. 001 | Fax: 604-665-6614 |
| DBA Chateau Whistler | | |
| Bank of Montreal | | Swift Code BOFMCAM2 |
| First Bank Tower | | |
| 595 Burrard St | | Our address is 4599 Chateau Blvd, |
| Vancouver, BC, V7X 1L7 | | Whistler, BC, V0N 1B4 |
| Canada | | |

Please e-mail the details of payment to: domenic.cicci@fairmont.com

The Fairmont Jasper Park Lodge Banking Information:

| | | |
|--------------------------------|----------------------|------------------------------|
| Fairmont Hotels Inc. | Transit No. 00149 | Contact: Commercial Services |
| In Trust for Canadian Resort | Account No. 1180-404 | Ph: 780-428-7201 |
| Hotels Ltd. | Institution No. 001 | Fax: 780-408-0577 |
| DBA Jasper Park Lodge | | |
| Bank of Montreal | | Swift Code BOFMCAM2 |
| 10199-101 st Street | | |
| Edmonton, Alberta T5J 2T2 | | |
| Canada | | |

Please e-mail the details of payment to: Sameer.Rao@Fairmont.com

Due to the changing regulatory environment, it is now mandatory that our banks receive the "address of the payment beneficiary" for all wires. This is in compliance with FINTRAC, the Canadian Federal Agency responsible for Anti-Money Laundering regulations.

2. Travel Company agrees to pay all invoice statements upon receipt. Accounts not paid within 30 days of the date of the invoice will be charged interest in the amount of 1.5 % per month (19.6% per annum), and billing privileges will be suspended by each Fairmont branded property.

D. All payments, whether pre-payments or direct bills, shall be made in Canadian Currency. Any payments received in foreign currency will be converted to Canadian Currency based on the current rate of exchange at the time of receipt by the Hotel/s.

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IX. INCIDENTAL CHARGES

It is the Hotel/s policy that guests be required to provide a valid credit card to the front desk upon arrival before signing privileges on incidentals will be extended. At the time of check-in, the front desk will also pre-authorize the credit card for \$100 per night, based on the length of the guest's reservation. (i.e. for a 4 night reservation, the front office will pre-authorize \$400 to the guest credit card).

X. LIMITATIONS ON DISTRIBUTION

A. In addition to those other limitations set forth herein, the Hotel/s may, in its sole discretion, limit or prohibit Travel Company's distribution of Rooms through any Distribution Partner that:

1. Is not qualified to use Rooms, or;
2. Engages in practices that the Hotel/s determines may expose the Hotel/s or its parent companies, subsidiaries or affiliates to liability or a loss of good will or reputation.

B. Travel Company acknowledges and agrees that it is solely responsible for, and shall take whatever steps necessary to ensure, the prompt and proper performance of the terms and conditions of this Agreement by any Distribution Partner and remains liable for violations of this Agreement by any Distribution Partner.

C. In the event of a violation of this Section, the Hotel/s may terminate immediately this Agreement and seek all available remedies at law or equity. Travel Company acknowledges and agrees that a violation of this Section would cause irreparable harm to the Hotel/s or its parent companies, subsidiaries or affiliates and that the Hotel/s shall be entitled to seek immediate injunctive relief preventing the continued offer, distribution or sale of Rooms in violation of this Agreement.

XI. INDEMNITY

A. Travel Company shall indemnify and hold and any of its parents, subsidiaries, affiliates, officers, directors, employees, agents and representatives ("**Hotel Indemnitees**") forever harmless from and against any and all personal injury, property damage, loss, liability or claim of liability, expenses, fines and penalties including reasonable legal fees (together, "**Claims**") caused by, arising from or relating to: a) a material breach of this Agreement by Travel Company, its agents, employees or representatives; b) any negligent act, error or omission by Travel Company, any Distribution Partner, or its or their willful misconduct; c) the infringement, misappropriation or violation of any intellectual property or privacy right of any Travel Company Materials, or any other service, product or advertising of Travel Company or any Distribution Partner; d) the collection, maintenance storage or use of Hotel guests' personally identifiable information by Travel Company or Distribution Partners, including, without limitation, Travel Company or Distribution Partners' failure to comply with its or their respective Privacy Policies (as defined below); e) Travel Company's or any Distribution Partner's failure to comply with applicable laws and f) Travel Company or any Distribution Partner's disclosure of Rates.

B. The Hotel/s shall indemnify and hold the Travel Company and any of its parents, subsidiaries, affiliates, officers, directors, employees, agents and representatives forever harmless from, and against, any and all personal injury, property damage, loss, liability or claim of liability including reasonable legal fees caused by: a) any material breach of the Agreement by the Hotel/s, its agents, employees or representatives, or b) any negligent act, error or omission by the Hotel/s, its agents, employees or representatives.

XII. MARKETING AND INTELLECTUAL PROPERTY

A. Travel Company shall feature the Hotel/s (a) in a published brochure or tariff, including a colour photo of the Hotel/s, if Travel Company does not distribute Rooms via the Internet or (b) on all websites where Travel Company sells or otherwise distributes hotel rooms, packages and other travel-related services to the general public or, if applicable, Distribution Partners (collectively, the “**Travel Company Sites**”). All materials described in this section, including the Travel Company Sites, are referred to as the “**Travel Company Materials**.”

B. Travel Company is granted a limited, royalty-free, revocable, non-transferable (except as provided herein) license to display the trademarks, trade names, and logos (“**Marks**”), as well as any images, photographs, text and other intellectual property of the Hotel/s (together with the Hotel Marks, the “**Hotel Intellectual Property**”) solely as provided or approved by Hotel and only for promoting, marketing and booking Rooms. This Agreement does not convey to Travel Company any right, title or interest in the Hotel Intellectual Property. The Hotel/s or its licensors retain all right, title and interest in and to the Hotel Intellectual Property and all goodwill created by the use thereof shall accrue to the Hotel/s or its licensors, as applicable. The Travel Company shall not take any action that would in any way impair the proprietary rights of the Hotel/s or its licensors in the Hotel Intellectual Property. Without limiting any of the foregoing, Travel Company shall also adhere to all obligations and restrictions set forth in Schedule C Trademark Protection.

C. Approval of Hard Copy Travel Company Materials; Request to Cease Use of Travel Company Materials.

1. At the Hotel/s written request, the Travel Company shall submit all hard copy Travel Company Materials (*e.g.* brochures and pamphlets), or reasonable facsimiles thereof, that contain the Hotel Intellectual Property to the Hotel/s for review before such Travel Company Materials are printed, published or otherwise made available to the general public (including, for the purposes of this Section, Distribution Partners). Hotel shall approve or reject such Travel Company Materials within 14 days of receipt thereof. If the Hotel/s do not respond within the stated time, Travel Company Materials shall be considered rejected.

2. The Hotel/s may, in its discretion, request in writing that Travel Company immediately cease publication, printing, or distributing Travel Company Materials in any medium. Travel Company shall comply with all such written requests and shall ensure that Distribution Partners also comply therewith.

3. Travel Company acknowledges and agrees that, as between the Hotel/s and Travel Company, and excluding any Hotel Intellectual Property used in accordance with this Agreement, it is solely responsible for the contents of the Travel Company Materials and the use made thereof by Distribution Partners.

D. Injunctive Relief.

Travel Company acknowledges and agrees that a violation of this Section would cause irreparable harm to the Hotel/s or its parent companies, subsidiaries or affiliates and that the Hotel/s shall be entitled to seek immediate injunctive relief for breaches of the license granted herein.

XIII. COMPLIANCE WITH LAWS

Travel Company agrees, represents and warrants that it shall comply with all country, province, regional and local laws, ordinances, regulations or other acts of government applicable to its business including, without limitation, applicable to or addressing the collection, storage, maintenance and use of personal and corporate information including, without limitation, financial information and applicable to or addressing consumer protection and advertising laws.

XIV. DATA PRIVACY AND PROTECTION

Travel Company shall have and maintain, and shall ensure that all Distribution Partners have and maintain, through the Term, a policy regarding its collection, retention, use and disclosure of personally identifiable information, as such phrase is defined by applicable laws (“**Privacy Policy**”). Such Privacy Policy shall be clearly and conspicuously disclosed to individual persons at all points where personally identifiable information is collected including, without limitation, on Travel Company’s or a Distribution Partners’ web site(s) and on any written forms distributed by Travel Company or Distribution Partner for the purpose of collecting personally identifiable information. Travel Company shall at all times adhere to its Privacy Policy and shall ensure that all Distribution Partners adhere to their respective Privacy Policies.

XV. FORCE MAJEURE

If the Agreement becomes impossible to perform by either party due to acts of God, war, government regulations, disaster, strikes, civil disorder, curtailment of transportation facilities, or other emergencies making it illegal or impossible to provide the rooms, the Party affected shall notify the other Party immediately and the non-performing Party shall be excused from any further performance of its obligations (other than non-payment of monies) for the duration of such event provided that the reason for said termination is in effect in the location of the Hotel/s or the immediate surrounding area.

XVI. TERMINATION

In addition to those termination rights set forth herein, if either Party materially breaches the Agreement, the other party may terminate the Agreement on 30 days written notice, provided that the Party at fault will have had 15 days to cure such breach, after having received written notice to do so.

XVII. MISCELLANEOUS

A. This Agreement is made and will be performed in the Province of Alberta and/or British Columbia, and shall be governed by and constructed in accordance with the Province of Alberta and/or British Columbia law, excluding its conflict of law rules. By executing this Agreement, Travel Company consents to the exercise of personal jurisdiction over it by, and venue in, the courts of the Province of Alberta and/or British Columbia. Any legal action in connection with this Agreement shall be brought and maintained only in the Province of Alberta and/or British Columbia. In the event of litigation arising from or associated with this Agreement, the prevailing Party shall recover its reasonable attorney's fees and any costs incurred.

B. Travel Company may not assign this Agreement or any of its rights under this Agreement without the Hotel/s prior written consent. Travel Company further agrees that any change in its corporate or business ownership structure, whether by merger, amalgamation, take-over or otherwise, shall not serve to cancel, modify or in any way reduce its obligations under this Agreement and this Agreement shall remain in full force and effect with respect to the Travel Company and successor entity.

C. Unless otherwise set forth herein, all notices, consents, requests and other communications hereunder shall be in writing and shall be sent by hand delivery, by certified or registered mail (return receipt requested), by a recognized national overnight courier service or by electronic mail and will be effective upon receipt at the address stated below (unless the parties are notified in writing of a change in address, in which case notice will be sent to the new address):

If to Hotel/s: To the attention of **Kim Wall** at the physical and electronic addresses set forth below.

If to Travel Company: To the contact information set forth above.

XVIII. ACCEPTANCE

In order to confirm the arrangements set forth herein, this Agreement should be received by the Hotel/s no later than **November 22, 2013** in order to guarantee this Agreement. After the Travel Company has had an opportunity to review and approve this Agreement, please sign and return the additional enclosed copy directly to:

Kim Wall
Manager, Tour & Leisure
Sales & Market Development – North America Ski, Canada and South America
Canada's Western Mountain Region
T: 604-938-2066
F: 604-938-2020
Kimberley.Wall@fairmont.com

Signature on behalf of

Signature on behalf of

Canada's Western Mountain Region

BC Golf Guide

Date:

Date:

Written acceptance constitutes a binding agreement between **BC Golf Guide** and the Hotel/s; therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of **BC Golf Guide**.

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES
The Fairmont Banff Springs

| | Room Category | Single | Twin | Triple | Quad |
|-----------------------|---------------------------------------|---------|---------|---------|---------|
| May 01 - May 31, 2014 | Fairmont | \$304 | \$304 | n/a | n/a |
| | Fairmont Mountain View | \$344 | \$344 | n/a | n/a |
| | Deluxe | \$344 | \$344 | \$374 | \$404 |
| | Deluxe Mountain View | \$364 | \$364 | \$394 | \$424 |
| | Stanley Thompson Deluxe | \$364 | \$364 | \$394 | \$424 |
| | Stanley Thompson Deluxe Mountain View | \$384 | \$384 | \$414 | \$444 |
| | Stanley Thompson Suite | \$404 | \$404 | \$434 | \$464 |
| | Stanley Thompson Mountain View Suite | \$424 | \$424 | \$454 | \$484 |
| | Signature Mountain View | \$404 | \$404 | n/a | n/a |
| | Junior Suite Mountain View | \$424 | \$424 | \$454 | \$484 |
| | One Bedroom Suite | \$704 | \$704 | \$734 | \$764 |
| | Terrace Suite | \$904 | \$904 | \$934 | \$964 |
| | Two Bedroom Suite | \$1,704 | \$1,704 | \$1,734 | \$1,764 |
| | Vice Regal Suite | \$1,904 | \$1,904 | \$1,934 | \$1,964 |
| Jun 01 - Jun 30, 2014 | Fairmont | \$406 | \$406 | n/a | n/a |
| | Fairmont Mountain View | \$466 | \$466 | n/a | n/a |
| | Deluxe | \$466 | \$466 | \$496 | \$526 |
| | Deluxe Mountain View | \$486 | \$486 | \$516 | \$546 |
| | Stanley Thompson Deluxe | \$486 | \$486 | \$516 | \$546 |
| | Stanley Thompson Deluxe Mountain View | \$506 | \$506 | \$536 | \$566 |
| | Stanley Thompson Suite | \$526 | \$526 | n/a | n/a |
| | Stanley Thompson Mountain View Suite | \$546 | \$546 | \$576 | \$606 |
| | Signature Mountain View | \$526 | \$526 | \$556 | \$586 |
| | Junior Suite Mountain View | \$586 | \$586 | \$616 | \$646 |
| | One Bedroom Suite | \$906 | \$906 | \$936 | \$966 |
| | Terrace Suite | \$1,106 | \$1,106 | \$1,136 | \$1,166 |
| | Two Bedroom Suite | \$1,906 | \$1,906 | \$1,936 | \$1,966 |
| | Vice Regal Suite | \$2,106 | \$2,106 | \$2,136 | \$2,166 |
| Jul 01 - Aug 31, 2014 | Fairmont | \$419 | \$419 | n/a | n/a |
| | Fairmont Mountain View | \$479 | \$479 | n/a | n/a |
| | Deluxe | \$479 | \$479 | \$509 | \$539 |
| | Deluxe Mountain View | \$499 | \$499 | \$529 | \$559 |
| | Stanley Thompson Deluxe | \$499 | \$499 | \$529 | \$559 |
| | Stanley Thompson Deluxe Mountain View | \$519 | \$519 | \$549 | \$579 |
| | Stanley Thompson Suite | \$539 | \$539 | n/a | n/a |
| | Stanley Thompson Mountain View Suite | \$559 | \$559 | \$589 | \$619 |
| | Signature Mountain View | \$539 | \$539 | \$569 | \$599 |
| | Junior Suite Mountain View | \$599 | \$599 | \$629 | \$659 |
| | One Bedroom Suite | \$919 | \$919 | \$949 | \$979 |
| | Terrace Suite | \$1,119 | \$1,119 | \$1,149 | \$1,179 |
| | Two Bedroom Suite | \$1,919 | \$1,919 | \$1,949 | \$1,979 |
| | Vice Regal Suite | \$2,119 | \$2,119 | \$2,149 | \$2,179 |

| | | | | | |
|-----------------------|---------------------------------------|---------|---------|---------|---------|
| Sep 01 - Sep 30, 2014 | Fairmont | \$402 | \$402 | n/a | n/a |
| | Fairmont Mountain View | \$462 | \$462 | n/a | n/a |
| | Deluxe | \$462 | \$462 | \$492 | \$522 |
| | Deluxe Mountain View | \$482 | \$482 | \$512 | \$542 |
| | Stanley Thompson Deluxe | \$482 | \$482 | \$512 | \$542 |
| | Stanley Thompson Deluxe Mountain View | \$502 | \$502 | \$532 | \$562 |
| | Stanley Thompson Suite | \$522 | \$522 | n/a | n/a |
| | Stanley Thompson Mountain View Suite | \$542 | \$542 | \$572 | \$602 |
| | Signature Mountain View | \$522 | \$522 | \$552 | \$582 |
| | Junior Suite Mountain View | \$582 | \$582 | \$612 | \$642 |
| | One Bedroom Suite | \$902 | \$902 | \$932 | \$962 |
| | Terrace Suite | \$1,102 | \$1,102 | \$1,132 | \$1,162 |
| | Two Bedroom Suite | \$1,902 | \$1,902 | \$1,932 | \$1,962 |
| | Vice Regal Suite | \$2,102 | \$2,102 | \$2,132 | \$2,162 |
| | | | | | |
| Oct 01 - Oct 31, 2014 | Fairmont | \$229 | \$229 | n/a | n/a |
| | Fairmont Mountain View | \$269 | \$269 | n/a | n/a |
| | Deluxe | \$269 | \$269 | \$299 | \$329 |
| | Deluxe Mountain View | \$289 | \$289 | \$319 | \$349 |
| | Stanley Thompson Deluxe | \$289 | \$289 | \$319 | \$349 |
| | Stanley Thompson Deluxe Mountain View | \$309 | \$309 | \$339 | \$369 |
| | Stanley Thompson Suite | \$329 | \$329 | n/a | n/a |
| | Stanley Thompson Mountain View Suite | \$349 | \$349 | \$379 | \$409 |
| | Signature Mountain View | \$329 | \$329 | \$359 | \$389 |
| | Junior Suite Mountain View | \$349 | \$349 | \$379 | \$409 |
| | One Bedroom Suite | \$629 | \$629 | \$659 | \$689 |
| | Terrace Suite | \$829 | \$829 | \$859 | \$889 |
| | Two Bedroom Suite | \$1,629 | \$1,629 | \$1,659 | \$1,689 |
| | Vice Regal Suite | \$1,829 | \$1,829 | \$1,859 | \$1,889 |
| | | | | | |

NOTES:

*All rooms are subject to 11.18% (2% Tourism Improvement Fee, 4% Alberta Tourism Levy and 5% Goods & Services Tax). Please note the TIF is subject to the 4% Tourism Levy and 5% GST.

*All tax structures and percentages are subject to change without notice.

* Rates are net, non-commissionable and in Canadian Funds.

* Rates are based on room only (no meals included).

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES - Fairmont Gold
The Fairmont Banff Springs

| | Room Category | Single | Twin | Triple | Quad |
|-----------------------|---|---------|---------|---------|---------|
| May 01 - May 31, 2014 | Fairmont Gold | \$464 | \$464 | \$494 | \$524 |
| | Fairmont Gold Mountain View | \$484 | \$484 | \$514 | \$544 |
| | Fairmont Gold Junior Suite | \$624 | \$624 | \$654 | \$684 |
| | Fairmont Gold Mountain View One Bedroom Suite | \$864 | \$864 | \$894 | \$924 |
| | Fairmont Gold Two Bedroom Suite | \$1,864 | \$1,864 | \$1,894 | \$1,924 |
| Jun 01 - Jun 30, 2014 | Fairmont Gold | \$566 | \$566 | \$596 | \$626 |
| | Fairmont Gold Mountain View | \$586 | \$586 | \$616 | \$646 |
| | Fairmont Gold Junior Suite | \$746 | \$746 | \$776 | \$806 |
| | Fairmont Gold Mountain View One Bedroom Suite | \$1,066 | \$1,066 | \$1,096 | \$1,126 |
| | Fairmont Gold Two Bedroom Suite | \$2,066 | \$2,066 | \$2,096 | \$2,126 |
| Jul 01 - Aug 31, 2014 | Fairmont Gold | \$579 | \$579 | \$609 | \$639 |
| | Fairmont Gold Mountain View | \$599 | \$599 | \$629 | \$659 |
| | Fairmont Gold Junior Suite | \$759 | \$759 | \$789 | \$819 |
| | Fairmont Gold Mountain View One Bedroom Suite | \$1,079 | \$1,079 | \$1,109 | \$1,139 |
| | Fairmont Gold Two Bedroom Suite | \$2,079 | \$2,079 | \$2,109 | \$2,139 |
| Sep 01 - Sep 30, 2014 | Fairmont Gold | \$562 | \$562 | \$592 | \$622 |
| | Fairmont Gold Mountain View | \$582 | \$582 | \$612 | \$642 |
| | Fairmont Gold Junior Suite | \$742 | \$742 | \$772 | \$802 |
| | Fairmont Gold Mountain View One Bedroom Suite | \$1,062 | \$1,062 | \$1,092 | \$1,122 |
| | Fairmont Gold Two Bedroom Suite | \$2,062 | \$2,062 | \$2,092 | \$2,122 |
| Oct 01 - Oct 31, 2014 | Fairmont Gold | \$389 | \$389 | \$419 | \$449 |
| | Fairmont Gold Mountain View | \$409 | \$409 | \$439 | \$469 |
| | Fairmont Gold Junior Suite | \$549 | \$549 | \$579 | \$609 |
| | Fairmont Gold Mountain View One Bedroom Suite | \$789 | \$789 | \$819 | \$849 |
| | Fairmont Gold Two Bedroom Suite | \$1,789 | \$1,789 | \$1,819 | \$1,849 |

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES
The Fairmont Chateau Lake Louise

| | Room Category | Single | Twin | Triple | Quad |
|-----------------------|---------------------------------------|---------|---------|---------|---------|
| May 01 - May 31, 2014 | Fairmont Room | \$301 | \$301 | \$331 | \$361 |
| | Fairmont Mountain View | \$351 | \$351 | \$381 | \$411 |
| | Fairmont Lakeview | \$401 | \$401 | \$431 | \$461 |
| | Deluxe Mountain View | \$401 | \$401 | \$431 | \$461 |
| | Deluxe Lakeview | \$501 | \$501 | \$531 | \$561 |
| | Junior Suite Mountain View | \$551 | \$551 | \$581 | \$611 |
| | Junior Suite Lakeview | \$601 | \$601 | \$631 | \$661 |
| | One Bedroom Suite Mountain View | \$651 | \$651 | \$681 | \$711 |
| | One Bedroom Suite Lakeview | \$751 | \$751 | \$781 | \$811 |
| | Two Bedroom Suite Mountain View Suite | \$1,051 | \$1,051 | \$1,081 | \$1,111 |
| | Two Bedroom Suite Lakeview | \$1,251 | \$1,251 | \$1,281 | \$1,311 |
| | Belvedere Suite Mountain View | \$1,051 | \$1,051 | \$1,081 | \$1,111 |
| | Belvedere Suite Lakeview | \$1,301 | \$1,301 | \$1,331 | \$1,361 |
| Jun 01 - Jun 30, 2014 | Fairmont Room | \$399 | \$399 | \$429 | \$459 |
| | Fairmont Mountain View | \$479 | \$479 | \$509 | \$539 |
| | Fairmont Lakeview | \$549 | \$549 | \$579 | \$609 |
| | Deluxe Mountain View | \$549 | \$549 | \$579 | \$609 |
| | Deluxe Lakeview | \$649 | \$649 | \$679 | \$709 |
| | Junior Suite Mountain View | \$699 | \$699 | \$729 | \$759 |
| | Junior Suite Lakeview | \$849 | \$849 | \$879 | \$909 |
| | One Bedroom Suite Mountain View | \$899 | \$899 | \$929 | \$959 |
| | One Bedroom Suite Lakeview | \$1,049 | \$1,049 | \$1,079 | \$1,109 |
| | Two Bedroom Suite Mountain View Suite | \$1,299 | \$1,299 | \$1,329 | \$1,359 |
| | Two Bedroom Suite Lakeview | \$1,549 | \$1,549 | \$1,579 | \$1,609 |
| | Belvedere Suite Mountain View | \$1,299 | \$1,299 | \$1,329 | \$1,359 |
| | Belvedere Suite Lakeview | \$1,649 | \$1,649 | \$1,679 | \$1,709 |
| Jul 01 - Aug 31, 2014 | Fairmont Room | \$421 | \$421 | \$451 | \$481 |
| | Fairmont Mountain View | \$501 | \$501 | \$531 | \$561 |
| | Fairmont Lakeview | \$571 | \$571 | \$601 | \$631 |
| | Deluxe Mountain View | \$571 | \$571 | \$601 | \$631 |
| | Deluxe Lakeview | \$671 | \$671 | \$701 | \$731 |
| | Junior Suite Mountain View | \$721 | \$721 | \$751 | \$781 |
| | Junior Suite Lakeview | \$871 | \$871 | \$901 | \$931 |
| | One Bedroom Suite Mountain View | \$921 | \$921 | \$951 | \$981 |
| | One Bedroom Suite Lakeview | \$1,071 | \$1,071 | \$1,101 | \$1,131 |
| | Two Bedroom Suite Mountain View Suite | \$1,321 | \$1,321 | \$1,351 | \$1,381 |
| | Two Bedroom Suite Lakeview | \$1,571 | \$1,571 | \$1,601 | \$1,631 |
| | Belvedere Suite Mountain View | \$1,321 | \$1,321 | \$1,351 | \$1,381 |
| | Belvedere Suite Lakeview | \$1,671 | \$1,671 | \$1,701 | \$1,731 |

| | | | | | |
|-----------------------|---------------------------------------|---------|---------|---------|---------|
| Sep 01 - Sep 30, 2014 | Fairmont Room | \$395 | \$395 | \$425 | \$455 |
| | Fairmont Mountain View | \$475 | \$475 | \$505 | \$535 |
| | Fairmont Lakeview | \$545 | \$545 | \$575 | \$605 |
| | Deluxe Mountain View | \$545 | \$545 | \$575 | \$605 |
| | Deluxe Lakeview | \$645 | \$645 | \$675 | \$705 |
| | Junior Suite Mountain View | \$695 | \$695 | \$725 | \$755 |
| | Junior Suite Lakeview | \$845 | \$845 | \$875 | \$905 |
| | One Bedroom Suite Mountain View | \$895 | \$895 | \$925 | \$955 |
| | One Bedroom Suite Lakeview | \$1,045 | \$1,045 | \$1,075 | \$1,105 |
| | Two Bedroom Suite Mountain View Suite | \$1,295 | \$1,295 | \$1,325 | \$1,355 |
| | Two Bedroom Suite Lakeview | \$1,545 | \$1,545 | \$1,575 | \$1,605 |
| | Belvedere Suite Mountain View | \$1,295 | \$1,295 | \$1,325 | \$1,355 |
| | Belvedere Suite Lakeview | \$1,645 | \$1,645 | \$1,675 | \$1,705 |
| Oct 01 - Oct 31, 2014 | Fairmont Room | \$227 | \$227 | \$257 | \$287 |
| | Fairmont Mountain View | \$277 | \$277 | \$307 | \$337 |
| | Fairmont Lakeview | \$327 | \$327 | \$357 | \$387 |
| | Deluxe Mountain View | \$327 | \$327 | \$357 | \$387 |
| | Deluxe Lakeview | \$427 | \$427 | \$457 | \$487 |
| | Junior Suite Mountain View | \$477 | \$477 | \$507 | \$537 |
| | Junior Suite Lakeview | \$527 | \$527 | \$557 | \$587 |
| | One Bedroom Suite Mountain View | \$577 | \$577 | \$607 | \$637 |
| | One Bedroom Suite Lakeview | \$677 | \$677 | \$707 | \$737 |
| | Two Bedroom Suite Mountain View Suite | \$977 | \$977 | \$1,007 | \$1,037 |
| | Two Bedroom Suite Lakeview | \$1,177 | \$1,177 | \$1,207 | \$1,237 |
| | Belvedere Suite Mountain View | \$977 | \$977 | \$1,007 | \$1,037 |
| | Belvedere Suite Lakeview | \$1,227 | \$1,227 | \$1,257 | \$1,287 |

NOTES:

*All rooms are subject to 11.18% (2% Tourism Improvement Fee, 4% Alberta Tourism Levy and 5% Goods & Services Tax). Please note the TIF is subject to the 4% Tourism Levy and 5% GST.

*All tax structures and percentages are subject to change without notice.

* Rates are net, non-commissionable and in Canadian Funds.

* Rates are based on room only (no meals included).

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES - Fairmont Gold
The Fairmont Chateau Lake Louise

| | Room Category | Single | Twin | Triple | Quad |
|-----------------------|---|---------|---------|---------|---------|
| May 1 - May 31, 2014 | Fairmont Gold | \$501 | \$501 | \$531 | \$561 |
| | Fairmont Gold Lakeview | \$601 | \$601 | \$631 | \$661 |
| | Fairmont Gold Junior Suite Mountain View | \$751 | \$751 | \$781 | \$811 |
| | Fairmont Gold Junior Suite Lakeview | \$801 | \$801 | \$831 | \$861 |
| | Fairmont Gold One Bedroom Suite Mountain View | \$851 | \$851 | \$881 | \$911 |
| | Fairmont Gold One Bedroom Suite Lakeview | \$951 | \$951 | \$981 | \$1,011 |
| | Fairmont Gold Two Bedroom Suite Lakeview | \$1,501 | \$1,501 | \$1,531 | \$1,561 |
| Jun 01 - Jun 30, 2014 | Fairmont Gold | \$599 | \$599 | \$629 | \$659 |
| | Fairmont Gold Lakeview | \$749 | \$749 | \$779 | \$809 |
| | Fairmont Gold Junior Suite Mountain View | \$899 | \$899 | \$929 | \$959 |
| | Fairmont Gold Junior Suite Lakeview | \$1,049 | \$1,049 | \$1,079 | \$1,109 |
| | Fairmont Gold One Bedroom Suite Mountain View | \$1,099 | \$1,099 | \$1,129 | \$1,159 |
| | Fairmont Gold One Bedroom Suite Lakeview | \$1,249 | \$1,249 | \$1,279 | \$1,309 |
| | Fairmont Gold Two Bedroom Suite Lakeview | \$1,849 | \$1,849 | \$1,879 | \$1,909 |
| Jul 01 - Aug 31, 2014 | Fairmont Gold | \$621 | \$621 | \$651 | \$681 |
| | Fairmont Gold Lakeview | \$771 | \$771 | \$801 | \$831 |
| | Fairmont Gold Junior Suite Mountain View | \$921 | \$921 | \$951 | \$981 |
| | Fairmont Gold Junior Suite Lakeview | \$1,071 | \$1,071 | \$1,101 | \$1,131 |
| | Fairmont Gold One Bedroom Suite Mountain View | \$1,121 | \$1,121 | \$1,151 | \$1,181 |
| | Fairmont Gold One Bedroom Suite Lakeview | \$1,271 | \$1,271 | \$1,301 | \$1,331 |
| | Fairmont Gold Two Bedroom Suite Lakeview | \$1,871 | \$1,871 | \$1,901 | \$1,931 |
| Sep 01 - Sep 30, 2014 | Fairmont Gold | \$595 | \$595 | \$625 | \$655 |
| | Fairmont Gold Lakeview | \$745 | \$745 | \$775 | \$805 |
| | Fairmont Gold Junior Suite Mountain View | \$895 | \$895 | \$925 | \$955 |
| | Fairmont Gold Junior Suite Lakeview | \$1,045 | \$1,045 | \$1,075 | \$1,105 |
| | Fairmont Gold One Bedroom Suite Mountain View | \$1,095 | \$1,095 | \$1,125 | \$1,155 |
| | Fairmont Gold One Bedroom Suite Lakeview | \$1,245 | \$1,245 | \$1,275 | \$1,305 |
| | Fairmont Gold Two Bedroom Suite Lakeview | \$1,845 | \$1,845 | \$1,875 | \$1,905 |
| Oct 01 - Oct 31, 2014 | Fairmont Gold | \$427 | \$427 | \$457 | \$487 |
| | Fairmont Gold Lakeview | \$527 | \$527 | \$557 | \$587 |
| | Fairmont Gold Junior Suite Mountain View | \$677 | \$677 | \$707 | \$737 |
| | Fairmont Gold Junior Suite Lakeview | \$727 | \$727 | \$757 | \$787 |
| | Fairmont Gold One Bedroom Suite Mountain View | \$777 | \$777 | \$807 | \$837 |
| | Fairmont Gold One Bedroom Suite Lakeview | \$877 | \$877 | \$907 | \$937 |
| | Fairmont Gold Two Bedroom Suite Lakeview | \$1,427 | \$1,427 | \$1,457 | \$1,487 |

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES
The Fairmont Chateau Whistler

| | Room Category | Single | Twin | Triple | Quad |
|-----------------------|-----------------------------------|--------|-------|---------|---------|
| May 01 - Oct 31, 2014 | Fairmont | \$187 | \$187 | \$217 | \$247 |
| | Deluxe Valley View | \$217 | \$217 | \$247 | \$277 |
| | Deluxe Slopeside | \$237 | \$237 | \$267 | \$297 |
| | Junior Suite | \$287 | \$287 | \$317 | n/a |
| | Valley Suite | \$507 | \$507 | \$537 | \$567 |
| | Luxury One Bedroom Mountain Suite | \$697 | \$697 | \$727 | \$757 |
| | Two Bedroom Valley Suite | \$987 | \$987 | \$1,017 | \$1,047 |

NOTES:

- *All rooms are subject to 15.00% (10% Hotel Room Tax and 5% Goods & Services Tax).
- *All tax structures and percentages are subject to change without notice.
- * Rates are net, non-commissionable and in Canadian Funds.
- * Rates are based on room only (no meals included).

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES
The Fairmont Chateau Whistler

| | Room Category | Single | Twin | Triple | Quad |
|-----------------------|---------------------------------|---------|---------|---------|---------|
| May 01 - Oct 31, 2014 | Fairmont Gold King | \$317 | \$317 | n/a | n/a |
| | Fairmont Gold Junior Suite | \$417 | \$417 | \$447 | n/a |
| | Fairmont Gold One Bedroom Suite | \$467 | \$467 | \$497 | n/a |
| | Fairmont Gold Premiere Suite | \$767 | \$767 | \$797 | n/a |
| | Fairmont Gold Executive Suite | \$867 | \$867 | \$897 | \$927 |
| | Fairmont Gold Penthouse Suite | \$1,197 | \$1,197 | \$1,227 | \$1,257 |

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES
The Fairmont Jasper Park Lodge

| | Room Category | Single | Double | Triple | Quad |
|-----------------------|--------------------------------------|--------|--------|--------|-------|
| May 1 - May 31, 2014 | Fairmont Room | \$267 | \$267 | n/a | n/a |
| | Fairmont Main Building | \$287 | \$287 | n/a | n/a |
| | Fairmont Lakeview | \$317 | \$317 | n/a | n/a |
| | Deluxe | \$327 | \$327 | \$357 | \$387 |
| | Deluxe Main Building w/ Patio | \$347 | \$347 | \$377 | \$407 |
| | Deluxe with Sitting Area | \$367 | \$367 | \$397 | \$427 |
| | Junior Suite Fireplace | \$407 | \$407 | \$437 | \$467 |
| | Junior Suite Fireplace w/ Jetted Tub | \$447 | \$447 | \$477 | \$507 |
| | Junior Suite – Lakeview | \$447 | \$447 | \$477 | \$507 |
| | Lakefront Suite | \$507 | \$507 | \$537 | \$567 |
| | Lakefront Suite w/ Jetted Tub | \$537 | \$537 | \$567 | \$597 |
| | | | | | |
| Jun 01 - Jun 30, 2014 | Fairmont Room | \$397 | \$397 | n/a | n/a |
| | Fairmont Main Building | \$417 | \$417 | n/a | n/a |
| | Fairmont Lakeview | \$447 | \$447 | n/a | n/a |
| | Deluxe | \$467 | \$467 | \$497 | \$527 |
| | Deluxe Main Building w/ Patio | \$487 | \$487 | \$517 | \$547 |
| | Deluxe with Sitting Area | \$507 | \$507 | \$537 | \$567 |
| | Junior Suite Fireplace | \$557 | \$557 | \$587 | \$617 |
| | Junior Suite Fireplace w/ Jetted Tub | \$587 | \$587 | \$617 | \$647 |
| | Junior Suite – Lakeview | \$607 | \$607 | \$637 | \$667 |
| | Lakefront Suite | \$697 | \$697 | \$727 | \$757 |
| | Lakefront Suite w/ Jetted Tub | \$727 | \$727 | \$757 | \$787 |
| | | | | | |
| Jul 01 - Aug 31, 2014 | Fairmont Room | \$423 | \$423 | n/a | n/a |
| | Fairmont Main Building | \$443 | \$443 | n/a | n/a |
| | Fairmont Lakeview | \$473 | \$473 | n/a | n/a |
| | Deluxe | \$523 | \$523 | \$553 | \$583 |
| | Deluxe Main Building w/ Patio | \$543 | \$543 | \$573 | \$603 |
| | Deluxe with Sitting Area | \$563 | \$563 | \$593 | \$623 |
| | Junior Suite Fireplace | \$603 | \$603 | \$633 | \$663 |
| | Junior Suite Fireplace w/ Jetted Tub | \$633 | \$633 | \$663 | \$693 |
| | Junior Suite – Lakeview | \$653 | \$653 | \$683 | \$713 |
| | Lakefront Suite | \$753 | \$753 | \$783 | \$813 |
| | Lakefront Suite w/ Jetted Tub | \$783 | \$783 | \$813 | \$843 |
| | | | | | |

| | | | | | |
|-----------------------|--------------------------------------|-------|-------|-------|-------|
| Sep 01- Sep 30, 2014 | Fairmont Room | \$405 | \$405 | n/a | n/a |
| | Fairmont Main Building | \$425 | \$425 | n/a | n/a |
| | Fairmont Lakeview | \$455 | \$455 | n/a | n/a |
| | Deluxe | \$475 | \$475 | \$505 | \$535 |
| | Deluxe Main Building w/ Patio | \$495 | \$495 | \$525 | \$555 |
| | Deluxe with Sitting Area | \$515 | \$515 | \$545 | \$575 |
| | Junior Suite Fireplace | \$565 | \$565 | \$595 | \$625 |
| | Junior Suite Fireplace w/ Jetted Tub | \$595 | \$595 | \$625 | \$655 |
| | Junior Suite – Lakeview | \$615 | \$615 | \$645 | \$675 |
| | Lakefront Suite | \$705 | \$705 | \$735 | \$765 |
| | Lakefront Suite w/ Jetted Tub | \$735 | \$735 | \$765 | \$795 |
| Oct 01 - Oct 31, 2014 | Fairmont Room | \$219 | \$219 | n/a | n/a |
| | Fairmont Main Building | \$239 | \$239 | n/a | n/a |
| | Fairmont Lakeview | \$269 | \$269 | n/a | n/a |
| | Deluxe | \$279 | \$279 | \$309 | \$339 |
| | Deluxe Main Building w/ Patio | \$299 | \$299 | \$329 | \$359 |
| | Deluxe with Sitting Area | \$319 | \$319 | \$349 | \$379 |
| | Junior Suite Fireplace | \$339 | \$339 | \$369 | \$399 |
| | Junior Suite Fireplace w/ Jetted Tub | \$339 | \$339 | \$369 | \$399 |
| | Junior Suite – Lakeview | \$339 | \$339 | \$369 | \$399 |
| | Lakefront Suite | \$399 | \$399 | \$429 | \$459 |
| | Lakefront Suite w/ Jetted Tub | \$429 | \$429 | \$459 | \$489 |

NOTES:

*All rooms are subject to 11.11% (2% Destination Marketing Fee, 4% Alberta Tourism Levy and 5% Goods & Services Tax. Please note the DMF is subject to the 5% GST.

*All tax structures and percentages are subject to change without notice.

* Rates are net, non-commissionable and in Canadian Funds.

* Rates are based on room only (no meals included).

SCHEDULE A - RATES
SUMMER 2014 ROOM RATES - Signature Cabins
The Fairmont Jasper Park Lodge
Room Category

| | | | |
|-----------------------|------------------------|------------|---------|
| May 01 - May 31, 2014 | Whistler Cabin | 2 bedrooms | \$1,217 |
| | Viewpoint Cabin | 3 bedrooms | \$1,521 |
| | Gardener's Cottage | 4 bedrooms | \$2,028 |
| | Stanley Thompson Cabin | 4 bedrooms | \$2,434 |
| | Point Cabin | 5 bedrooms | \$2,535 |
| | Outlook Cabin | 6 bedrooms | \$3,042 |
| | Milligan Manor | 8 bedrooms | \$4,056 |
| Jun 01 - Jun 30, 2014 | Whistler Cabin | 2 bedrooms | \$1,673 |
| | Viewpoint Cabin | 3 bedrooms | \$2,091 |
| | Gardener's Cottage | 4 bedrooms | \$2,788 |
| | Stanley Thompson Cabin | 4 bedrooms | \$3,346 |
| | Point Cabin | 5 bedrooms | \$3,485 |
| | Outlook Cabin | 6 bedrooms | \$4,182 |
| | Milligan Manor | 8 bedrooms | \$5,576 |
| Jul 01 - Aug 31, 2014 | Whistler Cabin | 2 bedrooms | \$1,807 |
| | Viewpoint Cabin | 3 bedrooms | \$2,259 |
| | Gardener's Cottage | 4 bedrooms | \$3,012 |
| | Stanley Thompson Cabin | 4 bedrooms | \$3,614 |
| | Point Cabin | 5 bedrooms | \$3,765 |
| | Outlook Cabin | 6 bedrooms | \$4,518 |
| | Milligan Manor | 8 bedrooms | \$6,024 |
| Sep 01 - Sep 30, 2014 | Whistler Cabin | 2 bedrooms | \$1,692 |
| | Viewpoint Cabin | 3 bedrooms | \$2,115 |
| | Gardener's Cottage | 4 bedrooms | \$2,820 |
| | Stanley Thompson Cabin | 4 bedrooms | \$3,384 |
| | Point Cabin | 5 bedrooms | \$3,525 |
| | Outlook Cabin | 6 bedrooms | \$4,230 |
| | Milligan Manor | 8 bedrooms | \$5,640 |
| Oct 01 - Oct 31, 2014 | Whistler Cabin | 2 bedrooms | \$958 |
| | Viewpoint Cabin | 3 bedrooms | \$1,197 |
| | Gardener's Cottage | 4 bedrooms | \$1,596 |
| | Stanley Thompson Cabin | 4 bedrooms | \$1,915 |
| | Point Cabin | 5 bedrooms | \$1,995 |
| | Outlook Cabin | 6 bedrooms | \$2,394 |
| | Milligan Manor | 8 bedrooms | \$3,192 |

NOTES:

* All Cabin bookings require a one night deposit at time of booking that is non refundable if cancelled within 60 days prior to arrival.

SCHEDULE A - MEAL PLANS & SERVICE CHARGES

The Fairmont Banff Springs, The Fairmont Chateau Lake Louise and The Fairmont Jasper Park Lodge

| | Meals | Service Charge |
|-----------------------------------|-----------|----------------|
| MAP (breakfast and dinner) | | |
| 19 and over | \$110.00 | \$30.00 |
| Child 18-13 yrs | \$110.00 | \$30.00 |
| Child 12-6 yrs | \$55.00 | \$15.00 |
| Child 5 and under | Free | Free |
| BP (breakfast only) | | |
| 19 and over | \$30.00 | \$18.00 |
| Child 18-13 yrs | \$30.00 | \$18.00 |
| Child 12-6 yrs | \$15.00 | \$9.00 |
| Child 5 and under | Free | Free |
| NP (no meals) | | |
| 19 and over | Room only | \$12.00 |
| Child 18 and under | | Free |

All service charge rates are per person per day and include housekeeping, portage and dining services charges where applicable. 5% GST must be added to the above meal plan and service charge rates.

The above meal plans and service charges are not included in the above room rates. Please note the service charge is mandatory and must be added.

The Fairmont Chateau Whistler

| | Meals | Service Charge |
|-----------------------------------|--------------|-----------------------------|
| MAP (breakfast and dinner) | | |
| 19 and over | \$95.00 | 15% |
| Child 18-13 yrs | \$95.00 | 15% |
| Child 12-6 yrs | \$47.50 | 15% |
| Child 5 and under | Free | Free |
| BP (breakfast only) | | |
| 19 and over | \$26.00 | 15% |
| Child 18-13 yrs | \$26.00 | 15% |
| Child 12-6 yrs | \$13.00 | 15% |
| Child 5 and under | Free | Free |
| Porterage and Housekeeping | | |
| 19 and over | Porterage | \$12.00 per person per stay |
| 19 and over | Housekeeping | \$3.00 per room per day |
| Child 18 and under | | Free |

5% GST must be added to the above meal plan and service charge rates.

The above meal plans and service charges are not included in the above room rates. Please note the service charge is mandatory and must be added.

A. Dining Reservations

With prior notification, meals can be arranged for all guests.

All requests for meals should be made in writing to Dining Reservations and must be indicated on the voucher in order to bill the master account.

The Fairmont Banff Springs

Fax: (403) 760-6052

Tel: (403) 762-6811

bsh.dining@fairmont.com

The Fairmont Chateau Lake Louise

Fax: (403) 522-1504

Tel: (403) 522-1817

cll.diningreservations@fairmont.com

The Fairmont Chateau Whistler

Fax: (604) 938-2070

Tel: (604) 938-2031

cwr.diningreservations@fairmont.com

The Fairmont Jasper Park Lodge

Fax: (780) 852-5107

Tel: (780) 852-6052

jpl.diningreservations@fairmont.com

SCHEDULE A - ADDITIONAL HOTEL INFORMATION

A. Rooms

Single, double, triple and quad occupancy are subject to restrictions and based on availability. Bed share may be necessary for ALL room types where Triple or Quad accommodation is available. The Hotel/s appreciates your submission of bed-type requests. Every effort will be made to accommodate these requests, based on availability.

B. Family Plan

Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons. Where two rooms are required to accommodate a family, the single occupancy rate will be charged for each room (plus meals and service charges where applicable). Complimentary meals and gratuities will be offered to children 5 years old and under.

Please note there is a \$75 per stay fee to guarantee connecting rooms at The Fairmont Chateau Lake Louise, The Fairmont Chateau Whistler and The Fairmont Jasper Park Lodge.

C. Check-In / Check-Out Time

The Fairmont Banff Springs, The Fairmont Chateau Lake Louise, The Fairmont Jasper Park Lodge

Check-in: 4:00 pm

Check-out: 12:00 pm

The Fairmont Chateau Whistler

Check-in: 4:00 pm

Check-out: 11:00 am

Should a guest plan to arrive at the Hotel prior to applicable check-in time, Travel Company shall include this information at the time of booking. Every effort will be made to accommodate early arrivals based on availability; however room type cannot be guaranteed.

Danny Leitch

BC Golf Guide

Static Rate Wholesale Agreement, Summer 2014

D. Cancellation Policy

- FIT cancellation at 72 hours or less prior to arrival
 - Condition: One night's full room and tax charges.
- No Show reservations
 - Condition: 100% of the full cost of the scheduled stay.
- Signature Cabin cancellation at 60 days (2 months) prior to arrival or less
 - Condition: 100% of the deposit is non refundable.

Cancellations must be received in writing and must be confirmed by the hotels reservations department to avoid penalty.

E. Minimum Length of Stay Requirements

The Fairmont Chateau Lake Louise requires a 2 night minimum length of stay for bookings that include the night of July 1, 2004 (Canada Day).

The Fairmont Chateau Whistler a 2 night minimum length of stay for bookings that include the night of September 13, 2014 (GranFondo weekend).

The Fairmont Jasper Park Lodge requires a 2 night minimum length of stay for all Luxury Signature Cabin bookings. A 2 night minimum length of stay is required for all Deluxe rooms and higher category bookings that include the night of October 11, 2014 (Canadian Thanksgiving). Please note that minimum length of stay requirements are subject to house restrictions and current availability.

SCHEDULE B - ALLOTMENT
The Fairmont Banff Springs

Reservations will be accepted from the Travel Company on a space available basis only.

BLACKOUT DATES:

- June 7, 8, 9, 10, 2014
- July 13-22, 2014 (inclusive)
- August 19-23, 2014 (inclusive) – Fairmont Gold only

SCHEDULE B - ALLOTMENT
The Fairmont Chateau Lake Louise

Reservations will be accepted from the Travel Company on a space available basis only.

NOTE:

- Triple and Quad requests in the Fairmont, Fairmont Mountain View, Fairmont Lakeview categories are on request only.

BLACKOUT DATES:

- TBA

SCHEDULE B - ALLOTMENT
The Fairmont Chateau Whistler

Reservations will be accepted from the Travel Company on a space available basis only.

BLACKOUT DATES:

- May 7, 8, 2014

SCHEDULE B - ALLOTMENT
The Fairmont Jasper Park Lodge

Reservations will be accepted from the Travel Company on a space available basis only.

BLACKOUT DATES:

- May 27, 2014
- September 20-24, 2014 (inclusive)

SCHEDULE C - Trademark Protection

- (A) **Generally.** Travel Company acknowledges that (1) the Marks are owned by and constitute the valuable property of Hotel or its licensors, (2) Hotel has the right to restrict, limit, and otherwise control use of the Marks; and (3) certain abuses exist in the market which undermine the integrity and value of the Marks and Hotel's Rooms and additional services (together, the "**Hotel Services**") and Hotel's business reputation, specifically in relation to Predatory Advertising and in the use of the Marks or some variation thereof in connection with the marketing of the Hotel Services through the Internet without Hotel's consent which have the effect of directing traffic from Hotel's business. "**Predatory Advertising**" is advertising that creates or overlays links or banners on websites, spawns browser windows, or utilizes any other method to generate traffic from a website without the website owner's knowledge, permission and participation. Travel Company shall not, and shall ensure that Distribution Partners do not, engage in Predatory Advertising with respect to the Marks, the Hotel Services, Hotel or any of its affiliates and parent companies.
- (B) **Restrictions.** Travel Company shall not, and shall ensure that Distribution Partners do not, advertise, offer, market, distribute or sell the Hotel Services or exploit the Marks in any manner on or through Internet search engines or directories except as expressly provided in this Agreement. Travel Company agrees that the restrictions, prohibitions and terms set forth in this Agreement are reasonable to protect Hotel and its licensors from predatory advertising and agrees not to engage in any of the prohibited tactics set out in this Agreement.
- (C) **Prohibitions Apply to All Sales, Promotion, Marketing and Advertising of Hotel Services.** Travel Company agrees that all of the restrictions set forth in this Agreement apply to all sales of Hotel Services and all use of the Marks in connection with the advertising, promotion, or marketing thereof, whether by Travel Company or a Distribution Partner. With respect to Travel Company's rights to sell, promote, advertise or market Hotel Services that exist prior to the Effective Date, Travel Company will fully comply with all of the terms of this Agreement forthwith, but in no event later than thirty (30) days following the Effective Date. Time is of the essence in respect of the Travel Company's compliance.
- (D) **Restriction on Use of Trademarks in Meta Tags.** Travel Company may not, and shall ensure that Distribution Partners do not, include any Mark or similar variations, in the meta tags of any Web site or HTML code. This Section includes use of the Proprietary Terms in the meta title, meta keywords or meta description.
- (E) **Restrictions on Use of Trademark Terms on Search Engines.** Travel Company may not, and shall ensure that Distribution Partners do not, purchase, obtain or use, directly or indirectly, any keywords from search engines whereby the Marks, or any variation thereof. Use of any keywords, including but not limited to, the singular/plural form of the Marks, misspellings, or other variations of the Marks, or any variation thereof, is prohibited. Travel Company may not purchase the Marks, or any variations thereof, for use in text links, banner ads, pop-up ads or any other type of ad that could be associated with a keyword campaign.

- (F) **Domain Names.** Travel Company may not purchase or obtain domain names (URLs) with any part of the Marks, or any variations thereof, included as part of the address. Use of any domain names, including but not limited to, the singular/plural form of the Marks, misspellings, or other variations of the Marks, or any variation thereof, is prohibited. Ownership of all domain names Travel Company or Distribution Partners' currently use that contain the Marks, or any variations thereof, must be transferred to Hotel or its licensor's name through a domain name registrar company of Hotel's choice. Said transfer must occur no later than thirty (30) days following the Effective Date. Time is of the essence in respect of Travel Company's compliance.
- (G) **Outsourcing to Online Marketing Firms.** Travel Company may not use and shall ensure that Distribution Partners do not use, directly or indirectly, any third party search engine marketing provider to seek to avoid its obligations under this Agreement. If Travel Company is currently marketing the Hotel Services on search engines, Buyer is required to immediately implement and abide by all of the terms, restrictions and prohibitions set forth in this Agreement. Travel Company shall within 48 hours of execution of this Agreement contact each search engine, or third party agency, and revise all ad copy, titles, descriptions, keywords, URL's, text links, advertisements, including all meta tags (meta titles, meta keywords and meta descriptions) to comply with the terms of this Agreement. Buyer agrees to be in full compliance with all of the terms of this Agreement not later than thirty (30) days following the execution of this Agreement. Time is of the essence in respect of Travel Company's and Distribution Partners' compliance.
- (H) **Partial List of Prohibited Search Engines.** The restrictions and prohibitions set forth in this Agreement apply to all search engines used by U.S. and/or international residents, including but not limited to:
- | | | |
|--------|-----------|----------|
| Google | Yandex | Fireball |
| Yahoo | AltaVista | Freenet |
| Bing | Excite | Web.de |
| Baidu | Lycos | Guruji |
| Ask | Entireweb | |
| AOL | Voila | |
- (I) If Travel Company engages in any of the foregoing prohibited activities or, as the case may be, refuses to promptly comply with a request from Hotel to refrain from, or to cause a Distribution Partner to refrain from engaging in any of the foregoing prohibited activities, Hotel may (without limiting any other rights or remedies available to Hotel) terminate this Agreement immediately upon written notice to Travel Company.